

Lanco Global signs MoU with Unisys
HYDERABAD
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Lanco Global Systems Ltd (LGS), a part of the \$350 million Lanco Group, yesterday signed a memorandum of understanding (MoU) with global major Unisys to target specific business opportunities for the latter's solutions and services.

Unisys, operates in over 100 countries in key sectors like financial services, transportation, communication, publishing and commerce while LGS is a solution company involved mostly in the banking, insurance, telecom and government sectors.

As per the MoU, Unisys will work with LGS to provide necessary pre-sales, marketing and pricing support, apart from providing information on their products, solutions and services. will set up the infrastructure and dedicated teams for development, customization and implementation of solutions to support Unisys' domestic operations as well as their other overseas operations.

Later, Unisys President overseeing operations in India, Africa and the Middle East, Brian Hadfield, launched a portal, www.propertybuilder.com, put up by Lanco Net Ltd on real estate resources.

Primarily targeted at people interested in buying, selling, leasing and renting property, the site also features sections for architects, interior decorators, civil engineers and property developers, among others. Lanco Net's vice-president, e-strategies, U Lakshminarayana said the portal will cover information on real estates on 60 Indian cities in two months.

Brian Hadfield told mediapersons that he had a detailed discussion with the Chief Minister, N Chandrababu Naidu earlier in the day when he offered Unisys services in e-governance etc.